## STATE UNIVERSITY SYSTEM OF FLORIDA BOARD OF GOVERNORS UCF Stadium Corporation

Football Stadium Renovation Project, \$100M

## **Historical and Projected Debt Service Coverage**

(based on a 'gross pledge'; i.e., debt payment prioritized over operations)

(Project Opens)

|   | Historical   |              |              |              |              | Projected    |              |              |              |              |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|   | 2018         | 2019         | 2020         | 2021         | 2022         | 2023         | 2024         | 2025         | 2026         | 2027         |
| UCF Stadium Corporation Pledged Revenues            |              |              |              |              |              |              |              |              |              |              |
| Operating Revenues                                  |              |              |              |              |              |              |              |              |              |              |
| Ticket sales <sup>1</sup>                           | \$4,362,319  | \$4,399,535  | \$1,581,984  | \$4,229,550  | \$4,663,761  | \$4,803,674  | \$4,947,784  | \$5,096,218  | \$5,249,104  | \$5,406,577  |
| Premium seating <sup>2</sup>                        | 2,373,452    | 2,587,946    | 940,255      | 2,595,281    | 2,866,008    | 2,850,000    | 2,850,000    | 2,850,000    | 2,850,000    | 2,850,000    |
| New Premium Seating Revnues                         | -            | -            | -            | -            | -            | -            |              |              | 2,419,200    | 2,491,776    |
| Naming rights                                       | 800,000      | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| Concessions and Catering <sup>3</sup>               | 589,592      | 330,608      | 292,541      | 677,811      | 658,500      | 691,425      | 725,996      | 762,296      | 800,411      | 840,431      |
| Coke Sponsorship                                    | 180,000      | 180,000      | 180,000      | 180,000      | 180,000      | 180,000      | 180,000      | 180,000      | 180,000      | 180,000      |
| B&N Merchandise Sales and Other Income <sup>4</sup> | 314,620      | 371,287      | 369,232      | 604,296      | 346,358      | 375,000      | 375,000      | 375,000      | 375,000      | 375,000      |
| Total Operating Revenues                            | 8,619,983    | 7,869,376    | 3,364,012    | 8,286,938    | 8,714,627    | 8,900,099    | 9,078,780    | 9,263,514    | 11,873,715   | 12,143,785   |
| Non-Operating Revenues                              |              |              |              |              |              |              |              |              |              |              |
| New TDT Revenues 8                                  | -            | -            | -            | -            | -            | -            | 10,000,000   | 10,000,000   | 10,000,000   | 10,000,000   |
| Stadium rent  | 2,121,000    | 2,121,000    | 2,121,000    | 2,121,000    | 2,121,000    | 2,121,000    | 2,121,000    | 2,121,000    | 2,121,000    | 2,121,000    |
| Guaranteed Royalty                                  | -            | 1,800,000    | 1,850,000    | 1,900,000    | 1,950,000    | 1,975,000    | 2,000,000    | 2,025,000    | 2,050,000    | 2,075,000    |
| Non-conference away game guarantees <sup>5</sup>    | 200,000      | 450,000      | 250,000      | 350,300      | 320,000      | 200,000      | 800,000      | 400,000      | 450,000      | 500,000      |
| Conference revenue distributions <sup>6</sup>       | 2,801,598    | 2,666,547    | 5,213,413    | 5,003,571    | 9,932,486    | 20,818,337   | 20,243,000   | 38,153,000   | 39,353,000   | 41,433,000   |
| Fundraising <sup>7</sup>                            | 421,820      | 143,300      | 510,880      | 255,080      | 254,196      | 255,000      | 255,000      | 255,000      | 255,000      | 255,000      |
| Total Non-Operating Revenues                        | 5,544,418    | 7,180,847    | 9,945,293    | 9,629,951    | 14,577,682   | 25,369,337   | 35,419,000   | 52,954,000   | 54,229,000   | 56,384,000   |
| Total Revenues                                      | \$14,164,401 | \$15,050,223 | \$13,309,305 | \$17,916,889 | \$23,292,309 | \$34,269,436 | \$44,497,780 | \$62,217,514 | \$66,102,715 | \$68,527,785 |
| Expenses  |              |              |              |              |              |              |              |              |              |              |
| Stadium Expenses                                    | 146,234      | 38,015       | 64,538       | 375,637      | 35,652       | 55,000       | 60,000       | 60,000       | 60,000       | 60,000       |
| Total Expenses                                      | 146,234      | 38,015       | 64,538       | 375,637      | 35,652       | 55,000       | 60,000       | 60,000       | 60,000       | 60,000       |
| Net Increases/(decreases) from operations           | \$14,018,168 | \$15,012,208 | \$13,244,767 | \$17,541,252 | \$23,256,657 | \$34,214,436 | \$44,437,780 | \$62,157,514 | \$66,042,715 | \$68,467,785 |
| Estimated Annual Debt Service                       |              |              |              |              |              |              |              |              |              |              |
| Series 2015A  | 2,515,419    | 2,517,169    | 2,515,919    | 2,516,669    | 2,519,169    | 2,518,169    | 2,513,669    | 2,515,669    | 2.518.669    | 2,521,919    |
| Series 2015B  | 778.444      | 778,544      | 777.185      | 779.455      | 775.235      | 779.845      | 778.185      | 775.365      | 778.980      | 776.420      |
| Series 2015C  | 332,724      | 330,175      | 330,502      | 330,655      | 330,633      | 330,437      | 330,066      | 330,522      | 329,778      | 3,860        |
| TDT Loan <sup>9</sup>                               | -            | -            | -            | -            | -            | -            | ,            | 2,556,111    | 6,420,000    | 6,290,000    |
| Series 2024A - New Towers Bonds                     | _            | _            | _            | -            | -            | -            |              | 605,541      | 2,241,624    | 2,238,802    |
| Capitalized Interest <sup>10</sup>                  | _            | _            | _            | -            | -            | -            |              | (605,541)    | -,,          | -,,          |
| Total Debt Service                                  | \$3,626,587  | \$3,625,888  | \$3,623,606  | \$3,626,779  | \$3,625,037  | \$3,628,451  | \$3,621,920  | \$6,177,667  | \$12,289,051 | \$11,831,001 |
| Debt Service Coverage Ratio                         | 3.87x        | 4.14x        | 3.66x        | 4.84x        | 6.42x        | 9.43x        | 12.27x       | 10.06x       | 5.37x        | 5.79x        |

## Footnotes

- 1. Ticket sales assume 98% of available tickets sold with an annual price increase of 3%.
- 2. Premium seating assumes a continued sold out crowd with no change in seat pricing.
- 3. Projected totals are calculated by using the average concession sales per home game (\$125k) multiplied by the number of anticipated home games. In FY2022 income increased substantially due to the allowance of alcohol sales through the entire stadium and has since continued to increase.
- 4. Other income includes a fixed amount of Barnes and Noble Merchandise Sales at \$250K and interest income per year.
- 5. Away game guarantees are in align with athletics projected game schedules as of the end of FY2023.
- 6. Conference Distributions are forecasted based on the new Big 12 payment schedule. UCF will receive partial distributions FY24 & FY25 (essentially half a distribution) and will begin receiving full conference distributions in FY26.
- 7. The Annual Wayne Densch Pledge of \$255K expires in FY 2029.
- 8. The University will receive excesses receipts from Orange County's Tourist Development Tax "TDT excess revenues" of up to \$10M annually from FY2024-FY2032. Importantly the TDT receipts to UCF may only be used to pay debt service on the TDT Loan.
- 9. Assumes 11/1/24 closing for the TDT Loan; UCFSC will commence regular debt service payments for the Loan (principal & approximately two (2) months of interest) during renovation/construction (FY25).
- 10. Approximately seven (7) months of capitalized interest, at 6.5% rate, to be paid from Bond proceeds, deposited into a capitalized interest account to pay interest-only debt service during the first 7 months of the 18-mo construction phase.

\*Above data provided by UCF