

STATE UNIVERSITY SYSTEM OF FLORIDA
BOARD OF GOVERNORS
TALLAHASSEE-LEON COUNTY CIVIC CENTER
PROJECTED REVENUES AND EXPENSES ^{1,2}

	Actual					Projected				
	FY 2007-08	FY 2008-09	FY 2009-10	FY 2010-11	FY 2011-12 ⁴	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
Operating Revenues										
Arena Rent/Meeting Room	571,292.99	543,735.62	457,463.24	432,940.52	364,770.90	\$ 521,689.04	\$ 542,765.27	\$ 564,692.99	\$ 599,082.80	\$ 635,566.94
Lease Income	1,542,464.21	1,158,147.47	935,777.30	898,674.18	752,773.02	\$ 1,068,650.00	\$ 1,111,823.46	\$ 1,156,741.13	\$ 1,227,186.66	\$ 1,301,922.33
Concessions Commission	584,587.83	746,426.51	822,481.08	735,295.22	897,897.65	\$ 209,976.38	\$ 218,459.42	\$ 227,285.18	\$ 241,126.85	\$ 255,811.47
Catering Sales Commission	1,368,375.48	1,253,692.32	1,150,678.23	1,212,614.20	787,932.77	\$ 262,628.75	\$ 273,238.93	\$ 284,277.79	\$ 301,590.30	\$ 319,957.15
Catering Beverage	258,360.93	195,566.98	122,229.05	176,155.47	163,568.55	\$ 57,718.65	\$ 60,174.80	\$ 62,605.86	\$ 66,418.56	\$ 70,463.45
Restaurant Income	149,744.89	143,472.55	101,937.33	90,408.44	85,557.74	\$ 21,052.04	\$ 21,902.53	\$ 22,787.40	\$ 24,175.15	\$ 25,647.42
Promotions	227,227.22	177,125.58	239,040.63	284,342.59	215,293.38	\$ 268,138.57	\$ 278,971.37	\$ 290,241.81	\$ 307,917.54	\$ 326,669.71
Salaries Recoverable	1,378,735.48	1,401,567.69	1,271,067.44	1,276,579.03	1,231,191.54	\$ 1,685,843.50	\$ 1,753,951.57	\$ 1,824,811.22	\$ 1,935,942.22	\$ 2,053,841.10
Advertising	337,408.18	400,477.73	383,209.25	353,291.76	300,729.04	\$ 467,641.76	\$ 487,177.07	\$ 506,859.03	\$ 537,726.74	\$ 570,474.30
Novelties	59,783.43	91,989.07	81,522.11	56,322.33	59,143.33	\$ 55,116.84	\$ 57,343.55	\$ 59,660.23	\$ 63,293.54	\$ 67,148.11
Parking	419,172.16	388,768.58	346,383.83	331,178.36	300,857.07	\$ 336,114.27	\$ 349,693.29	\$ 363,820.90	\$ 385,977.59	\$ 409,483.63
FSU/FAMU Use Days	250,000.00	250,000.00	250,000.00	250,000.00	166,669.20	\$ 250,000.00	\$ 259,250.00	\$ 269,723.70	\$ 286,149.87	\$ 303,576.40
Service & Handling	415,044.06	480,184.23	346,362.65	480,094.41	350,952.73	\$ 443,766.06	\$ 461,694.20	\$ 480,346.65	\$ 509,599.76	\$ 540,634.38
Other Revenues	441,543.89	329,455.52	250,341.86	283,172.18	194,046.17	\$ 245,422.58	\$ 255,572.58	\$ 265,897.72	\$ 282,090.89	\$ 299,270.22
Non Operating Revenues	60,000.00	239,474.19	4,586,499.00 ³	60,000.00	0	\$ 60,000.00	\$ 62,220.00	\$ 64,733.69	\$ 68,675.97	\$ 72,858.34
Total Housing System Revenues	\$8,063,741	\$7,800,084	\$11,344,993	\$6,810,069	\$5,871,383	\$5,953,758	\$6,194,238	\$6,444,485	\$6,836,954	\$7,253,325
Current Expenses										
Full Time Salaries	1,751,901.35	1,798,385.43	1,715,982.55	1,634,631.66	1,049,691.98	\$ 1,645,000.00	\$ 1,728,278.13	\$ 1,798,100.56	\$ 1,870,743.82	\$ 1,984,672.12
Part Time Salaries	1,312,959.52	1,311,148.57	1,197,362.77	1,209,770.25	1,057,812.74	\$ 851,379.46	\$ 894,480.55	\$ 930,617.56	\$ 968,214.51	\$ 1,027,178.77
Catering Expenses	630,143.43	578,444.46	530,475.47	621,268.94	377,922.01	\$ -	\$ -	\$ -	\$ -	\$ -
Promotions	245,997.19	237,354.32	177,766.72	159,575.72	243,304.45	\$ 249,085.95	\$ 261,695.93	\$ 272,268.44	\$ 283,268.09	\$ 300,519.11
Advertising	44,665.86	42,957.18	54,026.88	46,857.47	36,074.68	\$ 78,642.84	\$ 82,624.13	\$ 85,962.15	\$ 89,435.02	\$ 94,881.61
Utilities	762,476.79	732,269.65	659,739.49	657,241.70	375,585.08	\$ 609,762.23	\$ 640,631.44	\$ 666,512.95	\$ 693,440.08	\$ 735,670.58
Insurance	570,804.28	499,809.83	472,639.28	455,735.58	271,032.05	\$ 409,450.42	\$ 430,178.85	\$ 447,558.07	\$ 465,639.42	\$ 493,996.86
Functional Supplies	299,411.07	310,420.28	250,538.36	243,328.66	241,913.35	\$ -	\$ -	\$ -	\$ -	\$ -
Replacement & Improvement	0	252,000.00	0	144,000.00	144,000.00	\$ 252,000.00	\$ 302,580.00	\$ 314,804.23	\$ 327,522.32	\$ 347,468.43
Operations & Maintenance	1,709,143.21	1,764,429.78	1,905,029.88	1,692,844.10	1,119,418.46	\$ 1,078,944.37	\$ 1,133,565.93	\$ 1,179,361.99	\$ 1,227,008.22	\$ 1,301,733.02
Total Current Expenses	\$ 7,327,503	\$ 7,527,220	\$ 6,963,561	\$ 6,865,254	\$ 4,916,755	\$ 5,174,265	\$ 5,474,035	\$ 5,695,186	\$ 5,925,271	\$ 6,286,121
Total Gain (Loss)	\$736,238	\$272,865	\$4,381,432	(\$55,185)	\$954,628	\$779,493	\$720,203	\$749,299	\$911,683	\$967,204

¹ Projections provided by the Tallahassee Leon County Civic Center

² Based on an annual fiscal year-end date of September 30.

³ Represents a one time state appropriation to pay down bonds.

⁴ Fiscal Year 2011-12 still in progress, full projection not available.